Hand in through Moodle drop box, due date listed on Moodle.

1. List 4 types of paradigms discussed in Habit 4.
   1. Win/win
   2. Win/lose
   3. Lose/lose
   4. Win
2. Provide a real example for each of the 4 paradigms you choose.
   1. When a friend stays at your place overnight so you can split cab fare to a bar.
   2. The first person to get to a parking spot is potentially taking it away from someone else.
   3. Nuclear war.
   4. Negotiating a salary.